

INNERLAND INSTITUTE

INQUIRY-BASED COACHING™

Transforming Obstacles into Opportunities™





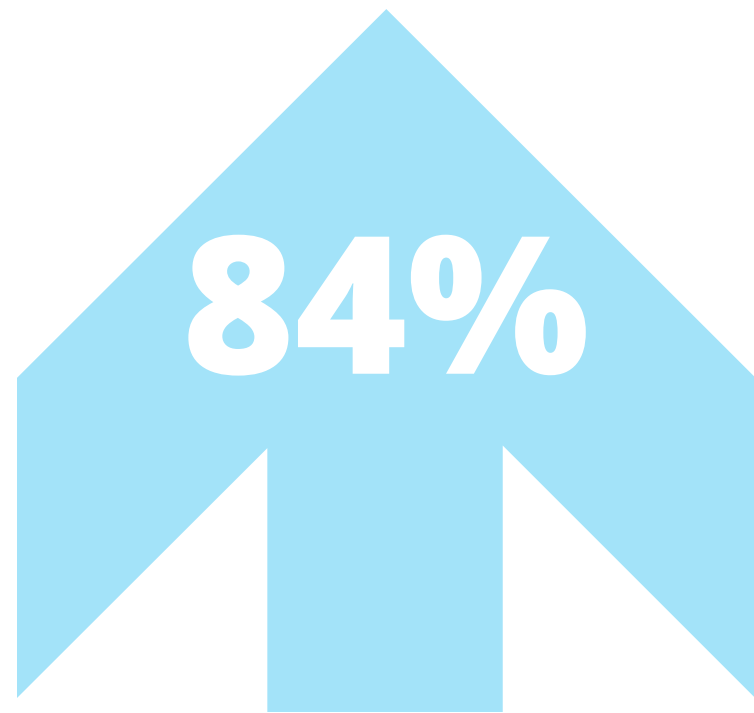
LEADERS NEED A RELIABLE TOOL & A REPEATABLE RECIPE



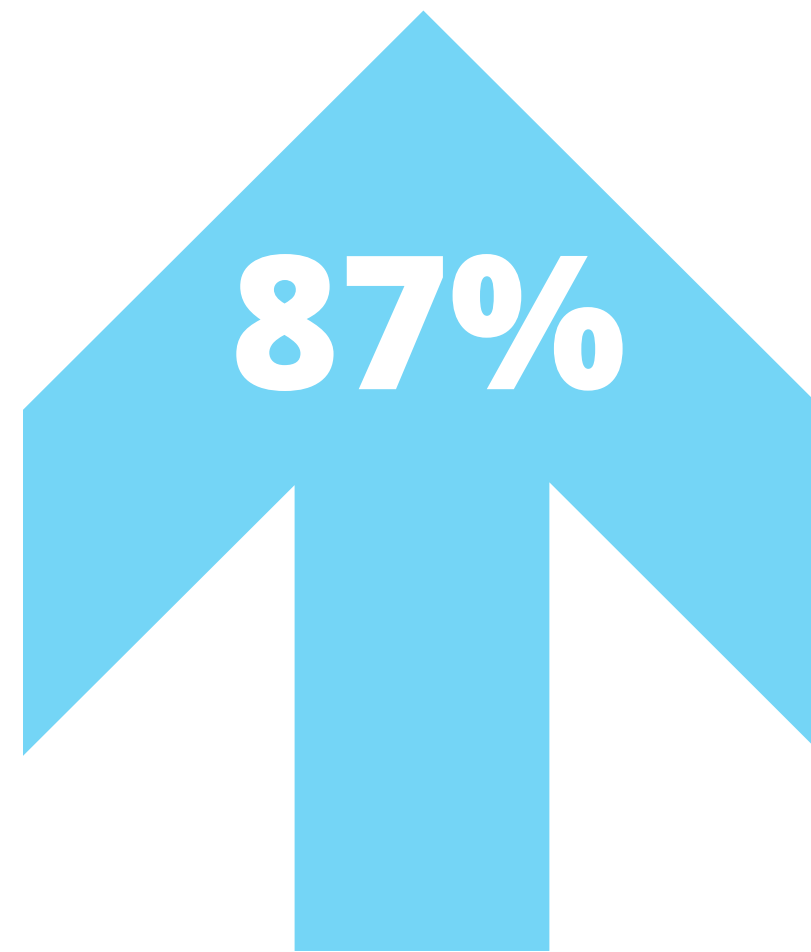
- 1 Framework**
- 5 Questions**
- 1 Language**
- 1 Focus**

A proven method to increase performance in your team

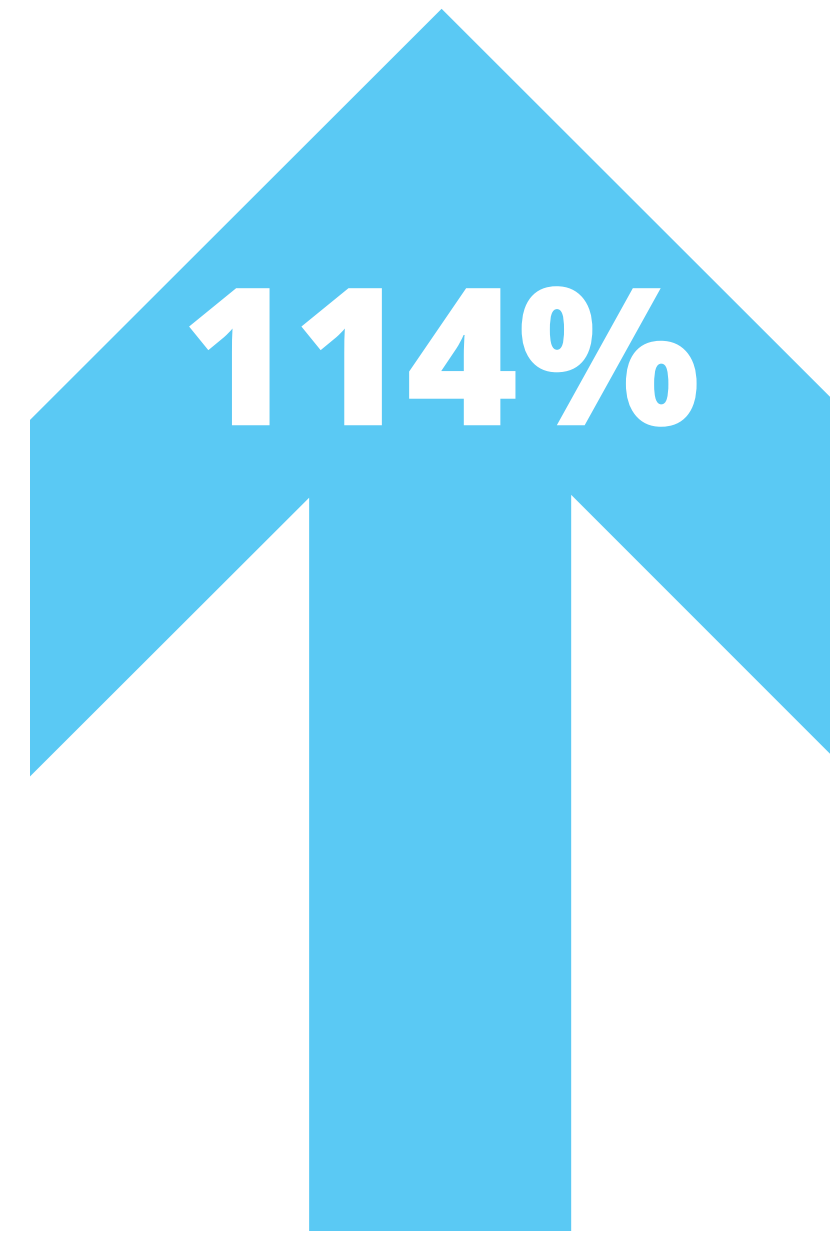
Measurable increase in key leadership attributes



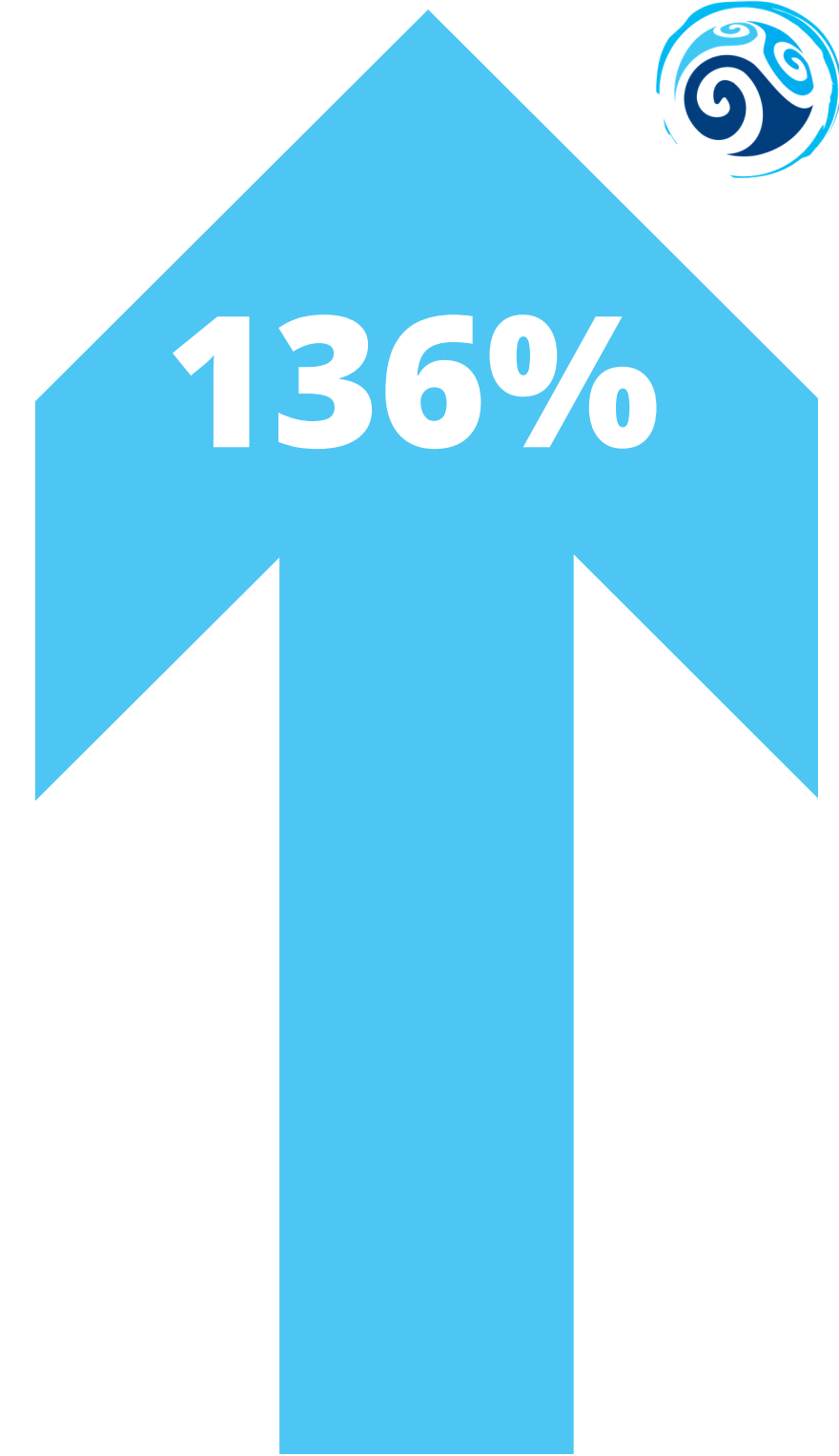
Trusting yourself and team without giving into fear



Looking for opportunity in difficult situations



Accepting and owning personal areas of growth and opportunity



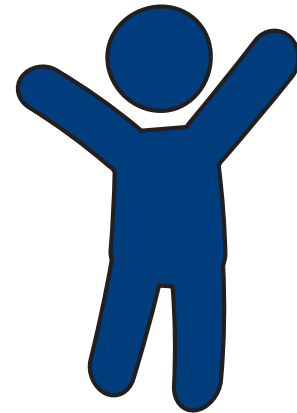
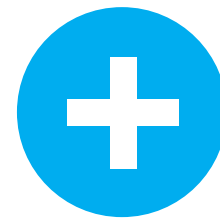
Being fully available to meet the needs of arising situations

WORK IS CHANGING

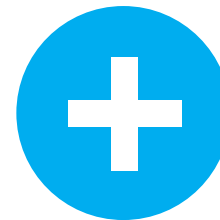
Disruption is everywhere. Your organizational culture is rapidly evolving.
And so are the challenges your leaders face



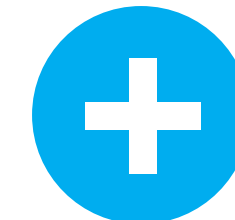
**New
Economy**



**New
Generation**



**New
Diversity**



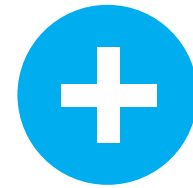
**New
Technology**



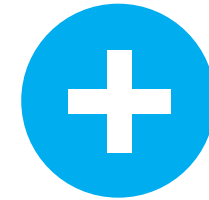
THE PROBLEM TO SOLVE



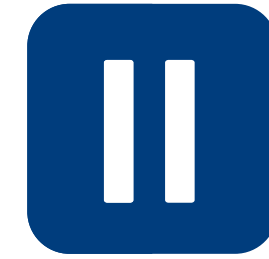
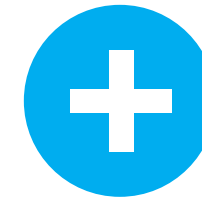
Obstacles



**Lack of
Understanding**



**Disengaged
Team**



**Inefficient
Productivity**

IBC™ is applicable to all organizational environments and industries



What would be possible if you were to challenge your people beyond their blind spots, self-doubt, lack of confidence & fear?



IBC™ - INQUIRY BASED COACHING™

OBSTACLE

IBC



RESULTS

1

Identification

2

Exploration

3

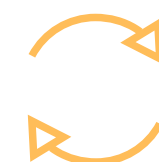
Impact

4

Insight

5

Action

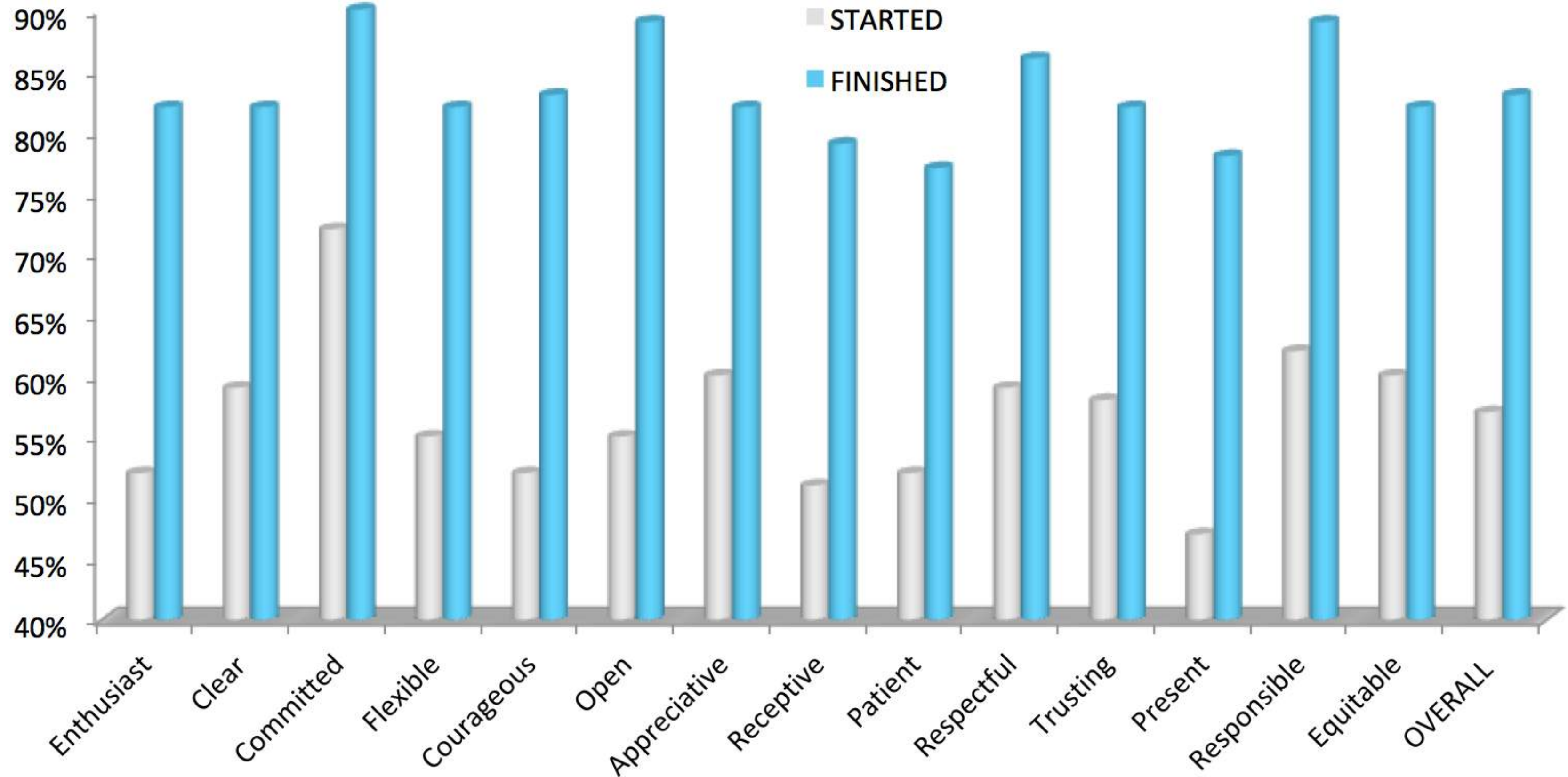


**ACCELERATED
PERFORMANCE**

- SELF-MOTIVATION-DRIVEN
- INDIVIDUALLY TAILORED
- SELF-SUSTAINING
- TEAM ORIENTED



Individual markers after one year of training





We don't believe we are fragile anymore.

Our managers will always be asked to get their results, and they will always have insufficient resources. In this program we saw a big increase in team engagement from the attendees. The accountability of the leadership team to meet their goal has increased. There are less excuses, more real dialogue around commitments met and missed. We have stronger conversations with each other on expectations.



Derek Bullen, President & CEO, Si Systems

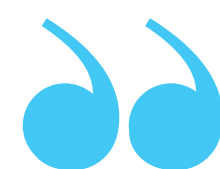
Largest Canadian IT staffing firm with 400M Revenue





I now have the crystal clear clarity that enables me to flourish as a leader.

How many hours have I wasted churning worries and worst-case scenarios through my head? How much of that negative energy have I passed onto my team? No matter, it was recognizing these patterns that led me to Innerland. The best part? With Inquiry, I know I'm just scratching the surface of what is to come.

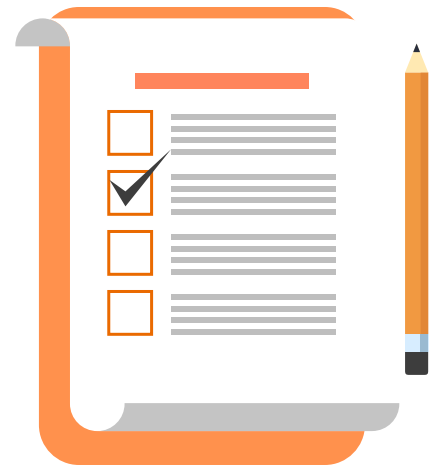


Claire Booth, CEO Lux Insights, Vancouver

Market Research Firm - Author of "The Achiever Fever Cure"



EVIDENCE-BASED EVALUATION & RESULTS



**Measuring
Results**



**Analysis &
Strategy**



**White Paper
Available**

Quantitative & Qualitative Results-Driven Data

**DOWNLOAD WHITE
PAPER HERE**





MEET THE INNERLAND TEAM



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For a consultation on how IBC™ can help your organization meet its goals contact us